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Services and Distribution

- Retail sales increased by 0.9% in volume and decreased by 2.2% in value in 2010.
- Motor Trade volume increased by 17.8% in 2010 compared with a decrease of 42.7% in the previous year.
- The largest turnover for services in 2008 was for wholesale trade, excluding motor vehicles and motorcycles (NACE 46) which amounted to €65bn.
- Retail trade, excluding motor vehicles and motorcycles (NACE 47) had almost 22,000 enterprises and 231,265 persons engaged.

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Introduction

This chapter contains information on the services sector. The information sources are the Annual Services Inquiry and the Retail Sales Index series.

The annual inquiry provides information on the structure of the services sectors with principal and supplementary aggregates given in the tables. Short-term indicators of activity in the retail trade sectors are provided by the Retail Sales Index which gives the monthly change in the value and volume of retail sales for various classes of retail businesses.

Annual Services Inquiry

The annual surveys provide details of the principal trading aggregates for all enterprises in the relevant sectors. The enterprise was the unit used for survey purposes ie one return was sought in respect of each enterprise covering all constituent branches.

Retail Sales Index

The primary purpose of the RSI is to provide a short-term indication of changes in the value and volume (or quantity) of retail sales in Ireland. In doing so the RSI provides a leading monthly indicator on economic activity. It provides an accurate and objective measure of retail trading and supplies a valuable guide to consumer spending behaviour in the Irish economy. More generally, in conjunction with several other monthly and quarterly economic indicators published by the CSO, the RSI offers a valuable tool for better understanding the general economic climate and performance in Ireland.

Technical Notes

Retail Sales Index

Tables 13.1 and 13.2 give value indices and volume indices respectively, for 13 categories of business and combined groups for each of the years 2006 to 2010 to base year 2005=100 and NACE Rev. 2.

Annual surveys

A combination of a census and a stratified random sample was selected. All enterprises with 20 or more persons engaged in the services and distribution sectors were selected, while decreasing sampling proportions were taken in the following lower persons engaged ranges:

10-19 persons
1-9 persons.

The business classification used for these inquiries is the Statistical Classification of Economic Activities in the European Community (NACE Rev. 2).

All relevant tables

Turnover (excluding VAT) and Purchases of Goods for Direct Resale (excluding VAT) indicated for NACE 45 include Vehicle Registration Tax.

Persons Engaged and employment details shown relate to the week ending 12 September 2008.

Table 13.1 Value indices of retail sales

Base year 2005=100

Business	2006	2007	2008	2009	2010
Motor trades	107.9	116.5	96.6	53.2	59.9
Retail sale in non-specialised stores with food, beverages or tobacco predominating	110.4	120.8	125.6	117.6	115.1
Department stores	107.1	112.0	106.3	90.1	87.8
Retail sale of food, beverages and tobacco in specialised stores	103.2	106.1	106.7	98.0	90.2
Retail sale of automotive fuel	108.9	115.0	119.3	99.8	103.7
Retail sale of pharmaceutical, medical and cosmetic articles	110.3	118.8	121.0	116.6	108.4
Retail sale of textiles, clothing and footwear	106.8	114.8	109.4	91.7	86.8
Retail sale of furniture and lighting	109.8	115.2	93.9	66.5	60.6
Retail sale of hardware, paints and glass	110.9	118.8	108.8	88.5	81.9
Retail sale of electrical goods	105.8	115.7	102.6	82.0	77.2
Retail sale of books, newspapers and stationery	104.5	107.8	102.1	87.0	78.6
Other retail sales	107.8	116.3	112.2	91.4	84.9
Bars	103.0	105.0	101.8	92.8	80.6
All retail businesses, excluding motor trades	108.1	115.8	114.9	102.0	97.4
All retail businesses	108.1	116.0	110.8	90.9	88.9
Combined groups					
All retail businesses, excluding motor trades and bars	108.8	117.3	116.7	103.3	99.7
Motor trades and automotive fuel	108.1	116.2	101.4	63.0	69.2
All retail businesses, excluding motor trades, automotive fuel and bars	108.8	117.5	116.4	103.6	99.3
Retail sale of food	109.7	119.5	124.0	116.0	113.0
Retail sale of non food products, excluding motor trades, automotive fuel and bars	107.9	115.5	109.0	91.7	86.0
Retail sale of household equipment	108.5	116.8	103.3	81.5	75.8
Retail sale of books, newspapers, stationery and other goods	107.2	114.8	110.4	90.6	83.7

Source: CSO

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Table 13.2 Volume indices of retail sales

Base year 2005=100

Business	2006	2007	2008	2009	2010
Motor trades	106.3	113.6	93.4	53.5	63.0
Retail sale in non-specialised stores with food, beverages or tobacco predominating	109.6	117.9	117.6	113.2	114.7
Department stores	108.5	116.1	113.6	107.1	113.0
Retail sale of food, beverages and tobacco in specialised stores	101.7	101.9	98.1	92.5	89.3
Retail sale of automotive fuel	103.3	107.0	102.3	93.4	85.1
Retail sale of pharmaceutical, medical and cosmetic articles	110.0	119.0	119.9	119.0	117.5
Retail sale of textiles, clothing and footwear	108.8	120.9	120.7	114.0	117.6
Retail sale of furniture and lighting	113.6	123.0	103.9	79.4	77.4
Retail sale of hardware, paints and glass	109.7	116.5	106.4	89.3	84.9
Retail sale of electrical goods	112.7	136.4	134.2	121.2	124.8
Retail sale of books, newspapers and stationery	101.6	102.3	93.5	79.7	72.2
Other retail sales	109.0	122.0	118.6	108.6	101.7
Bars	100.5	98.9	92.1	82.8	74.1
All retail businesses, excluding motor trades	107.6	115.0	111.7	104.2	102.1
All retail businesses	107.3	114.7	107.6	92.5	93.3
Combined groups					
All retail businesses, excluding motor trades and bars	108.6	117.2	114.5	107.5	106.4
Motor trades and automotive fuel	105.6	112.4	95.5	62.6	68.8
All retail businesses, excluding motor trades, automotive fuel and bars	109.1	118.4	115.9	109.2	109.3
Retail sale of food	108.9	116.5	115.9	111.4	112.5
Retail sale of non food products, excluding motor trades, automotive fuel and bars	109.3	120.5	116.1	106.5	105.4
Retail sale of household equipment	111.5	125.3	115.9	98.3	96.7
Retail sale of books, newspapers, stationery and other goods	107.6	118.1	113.4	102.2	95.1

Source: CSO

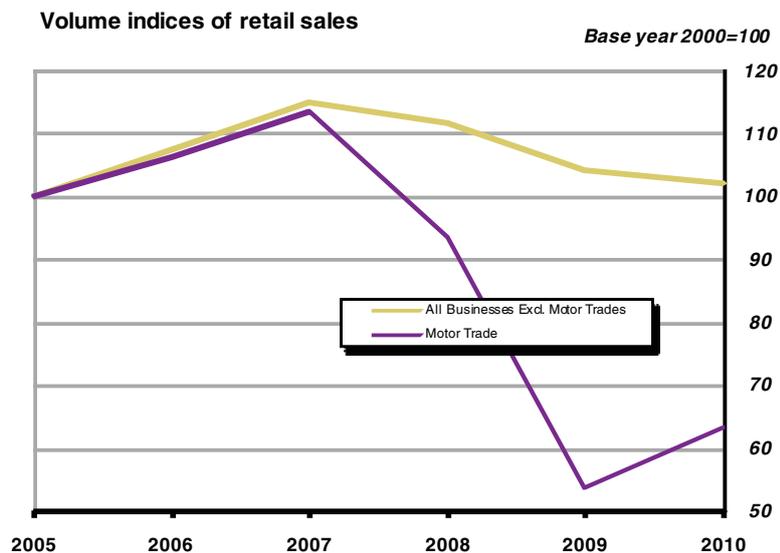


Table 13.3 Principal aggregates Annual Services Inquiry, 2008

	NACE Rev. 2	No. of enterprises	Turnover excluding VAT €m	Gross value added €m	Persons engaged
Motor trades	45	6,243	14,872	1,220	34,991
Wholesale trade	46	10,428	64,898	9,237	102,314
Retail trade	47	21,919	38,065	6,655	231,265
Land transport	49	7,069	4,153	1,941	42,104
Water transport	50	71	662	141	970
Air transport	51	56	4,945	1,164	8,144
Warehousing and support activities for transportation	52	1,018	3,561	1,274	18,199
Postal and courier activities	53	1,951	1,676	965	18,042
Accommodation	55	2,167	3,079	1,333	54,678
Food and beverage service activities	56	12,703	6,610	2,346	107,807
Picture, video and television programmes, sound recording and music publishing activities	59	1,012	483	178	4,546
Programming and broadcasting activities	60	194	529	282	4,645
Telecommunications	61	400	6,108	2,315	15,209
Computer programming, consultancy and related activities	62	4,926	12,263	2,982	28,399
Publishing & information service activities	58, 63	1,103	20,004	4,386	17,591
Real estate activities	68	6,379	2,194	1,048	20,911
Legal and accounting activities	69	8,277	4,783	3,671	46,620
Activities of head offices; management consultancy activities	70	4,537	2,202	1,265	15,156
Architectural and engineering activities; technical testing and analysis	71	6,559	4,079	1,742	31,089
Scientific research and development	72	292	786	324	4,277
Advertising and market research	73	823	1,378	446	8,471
Other professional, scientific and technical activities	74	4,103	844	398	10,109
Veterinary activities	75	914	300	156	2,992
Renting and leasing activities	77	2,702	4,032	1,565	14,010
Employment activities	78	899	1,903	1,086	28,092
Travel agency, tour operator and other reservation service and related activities	79	501	1,999	347	6,541
Security and investigation activities	80	803	792	565	16,374
Services to buildings and landscape activities	81	3,374	1,012	661	31,505
Office administrative, office support and other business support activities	82	1,459	1,602	780	15,561
Other service activities	92,93,95,96	9,210	3,909	2,059	56,156
Total	All	122,092	213,725	52,532	996,768

Source: CSO

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Table 13.4 Family business principal aggregates Annual Services Inquiry, 2008

Family/ Non-family business	NACE Section	No. of enterprises	Turnover excluding VAT €m	Gross value added €m	Persons engaged
Family Business	G	26,295	49,022	7,302	207,805
Non-Family Business		12,295	68,814	9,811	160,766
Total Section G		38,591	117,836	17,113	368,570
Family Business	H	6,410	3,301	1,194	29,196
Non-Family Business		3,755	11,696	4,291	58,263
Total Section H		10,165	14,997	5,485	87,459
Family Business	I	11,014	5,752	2,209	97,579
Non-Family Business		3,855	3,936	1,471	64,906
Total Section I		14,870	9,688	3,679	162,485
Family Business	J	3,455	1,261	573	11,672
Non-Family Business		4,180	38,126	9,570	58,718
Total Section J		7,635	39,387	10,143	70,390
Family Business	L	3,317	930	427	9,234
Non-Family Business		3,062	1,265	620	11,677
Total Section L		6,379	2,194	1,048	20,911
Family Business	M	12,233	2,644	1,647	33,017
Non-Family Business		13,272	11,728	6,356	85,697
Total Section M		25,505	14,372	8,003	118,714
Family Business	N	5,867	3,807	1,433	44,162
Non-Family Business		3,871	7,534	3,570	67,921
Total Section N		9,738	11,341	5,003	112,083
Family Business	92,93,95,96	5,062	1,530	802	27,563
Non-Family Business		4,148	2,379	1,257	28,593
Total other service activities (92,93,95,96)		9,210	3,909	2,059	56,156
ALL		122,093	213,725	52,532	996,768

Source: CSO

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Table 13.5 Exports and imports of goods and services for services sectors with 20 or more employees by NACE Rev. 2 in the State, 2008

Principal activity	NACE REV. 2	Total no. of enterprises	Turnover excl. VAT €m	Gross value added €m	Total exports of goods and services excl. VAT €m	Total imports of goods and services excl. VAT €m
Wholesale and retail trade; repair of motor vehicles and motorcycles (G)	G	2,893	86,630	11,823	8,186	16,435
<i>Motor trades (45)</i>	45	354	10,111	599	89	2,676
<i>Wholesale trade (46)</i>	46	1,029	51,671	6,905	7,826	10,855
<i>Retail trade (47)</i>	47	1,510	24,848	4,319	270	2,904
Transportation and storage (H)	H	435	11,710	4,277	2,944	2,376
Accommodation and food service activities (I)	I	1,708	6,017	2,488	2	30
Information and communication (J)	J	480	36,867	9,255	13,698	7,075
Real estate activities (L)	L	106	741	284	2	0
Professional, scientific and technical activities (M)	M	800	8,087	4,320	1,327	541
Administrative and support service activities (N)	N	715	6,527	3,325	315	181
Other service activities (92,93,95,96)	92,93,95,96	446	2,255	1,247	131	53
Total		7,583	158,833	37,020	26,604	26,692

Source: CSO

