

Table 1 Seasonally Adjusted Indices of Total Retail Sales ¹**Base Year: 2005=100**

| Total Retail Sales for all Businesses Combined | | | | | | |
|--|----------------|-----------------------------|-----------------|-----------------|-----------------------------|-----------------|
| Period | Value of Sales | | | Volume of Sales | | |
| | Index | % change on previous period | Annual % change | Index | % change on previous period | Annual % change |
| 2007 Year | 116.0 | 7.3 | 7.3 | 114.2 | 7.1 | 7.1 |
| 2008 Year | 110.8 | -4.5 | -4.5 | 107.4 | -6.0 | -6.0 |
| 2009 Year | 90.9 | -18.0 | -18.0 | 92.6 | -13.8 | -13.8 |
| 2010 Year | 89.1 | -2.0 | -2.0 | 93.9 | 1.4 | 1.4 |
| 2011 Year | 88.5 | -0.7 | -0.7 | 93.1 | -0.9 | -0.9 |
| 2011 1st quarter | 88.1 | -0.8 | 0.9 | 92.4 | -1.3 | 1.1 |
| 2nd quarter | 88.4 | 0.3 | -1.3 | 93.4 | 1.1 | -1.4 |
| 3rd quarter | 87.3 | -1.2 | -2.6 | 91.8 | -1.7 | -3.0 |
| 4th quarter | 88.9 | 1.8 | 0.1 | 93.3 | 1.6 | -0.3 |
| 2012 1st quarter | 87.4 | -1.7 | -0.8 | 91.3 | -2.1 | -1.2 |
| 2010 December | 87.7 | -1.1 | -4.2 | 92.3 | -1.7 | -3.9 |
| 2011 January | 87.6 | -0.1 | 4.5 | 92.2 | 0.1 | 5.6 |
| February | 88.7 | 1.3 | -0.1 | 93.0 | 0.8 | 0.1 |
| March | 88.1 | -0.7 | -1.0 | 92.2 | -0.8 | -1.4 |
| April | 88.2 | 0.1 | -3.3 | 92.3 | 0.1 | -3.7 |
| May | 88.2 | 0.0 | -1.3 | 92.5 | 0.2 | -1.8 |
| June | 88.8 | 0.7 | 0.2 | 94.9 | 2.6 | 0.7 |
| July | 87.8 | -1.1 | -0.9 | 92.0 | -3.0 | -1.5 |
| August | 87.3 | -0.6 | -3.2 | 92.1 | 0.1 | -3.3 |
| September | 86.9 | -0.5 | -3.4 | 91.5 | -0.6 | -3.8 |
| October | 87.5 | 0.7 | -3.0 | 91.9 | 0.5 | -3.5 |
| November | 88.2 | 0.8 | -0.6 | 92.7 | 0.8 | -1.2 |
| December | 90.5 | 2.6 | 3.3 | 95.0 | 2.5 | 3.0 |
| 2012 January | 87.0 | -3.9 | -0.6 | 91.1 | -4.0 | -1.2 |
| February | 87.3 | 0.3 | -1.6 | 91.3 | 0.2 | -1.8 |
| March | 87.8 | 0.6 | -0.3 | 91.4 | 0.1 | -0.9 |
| April | 87.3 | -0.6 | -1.1 | 90.7 | -0.8 | -1.8 |
| May ² | 87.0 | -0.4 | -1.5 | 90.6 | -0.1 | -2.1 |

¹ Based on Seasonal Patterns up to May 2012² Provisional value and volume of sales indices based on early returns from sample retailers

Table 2 Seasonally Adjusted Indices of Total Retail Sales (Excluding Motor Trades)¹**Base Year: 2005=100**

| Period | Total Retail Sales for all Businesses Combined (Excl Motor Trades) | | | | | |
|------------------|--|-----------------------------|-----------------|-----------------|-----------------------------|-----------------|
| | Value of Sales | | | Volume of Sales | | |
| | Index | % change on previous period | Annual % change | Index | % change on previous period | Annual % change |
| 2007 Year | 115.8 | 7.1 | 7.1 | 114.4 | 7.2 | 7.2 |
| 2008 Year | 114.9 | -0.8 | -0.8 | 111.5 | -2.5 | -2.5 |
| 2009 Year | 102.1 | -11.1 | -11.1 | 104.1 | -6.6 | -6.6 |
| 2010 Year | 97.8 | -4.2 | -4.2 | 103.0 | -1.1 | -1.1 |
| 2011 Year | 96.0 | -1.8 | -1.8 | 100.3 | -2.6 | -2.6 |
| 2011 1st quarter | 96.9 | 0.9 | -1.9 | 100.9 | -0.2 | -2.6 |
| 2nd quarter | 95.3 | -1.7 | -3.1 | 99.4 | -1.5 | -4.1 |
| 3rd quarter | 94.8 | -0.5 | -2.3 | 98.9 | -0.5 | -3.2 |
| 4th quarter | 95.5 | 0.7 | -0.5 | 100.1 | 1.2 | -1.0 |
| 2012 1st quarter | 95.7 | 0.2 | -1.2 | 98.8 | -1.3 | -2.1 |
| 2010 December | 94.9 | -1.1 | -2.9 | 100.2 | -1.0 | -2.4 |
| 2011 January | 97.7 | 2.9 | -0.7 | 102.0 | 1.8 | -0.5 |
| February | 96.6 | -1.1 | -2.1 | 100.5 | -1.5 | -3.3 |
| March | 96.4 | -0.3 | -2.9 | 100.3 | -0.2 | -4.1 |
| April | 96.4 | 0.0 | -2.7 | 100.4 | 0.1 | -4.1 |
| May | 94.7 | -1.7 | -3.5 | 98.4 | -2.0 | -4.8 |
| June | 94.8 | 0.1 | -3.1 | 99.5 | 1.1 | -3.5 |
| July | 95.4 | 0.7 | -1.4 | 99.4 | -0.1 | -2.5 |
| August | 94.6 | -0.9 | -2.8 | 98.8 | -0.6 | -3.7 |
| September | 94.6 | 0.0 | -2.4 | 98.6 | -0.2 | -3.4 |
| October | 94.6 | 0.1 | -2.6 | 98.5 | -0.1 | -3.5 |
| November | 96.1 | 1.5 | 0.0 | 100.3 | 1.8 | -0.9 |
| December | 95.8 | -0.3 | 0.9 | 101.1 | 0.8 | 0.9 |
| 2012 January | 95.7 | -0.1 | -2.0 | 99.0 | -2.1 | -3.0 |
| February | 95.1 | -0.6 | -1.6 | 98.4 | -0.5 | -2.0 |
| March | 96.1 | 1.0 | -0.3 | 99.0 | 0.6 | -1.3 |
| April | 95.5 | -0.5 | -0.8 | 98.4 | -0.6 | -2.0 |
| May ² | 96.2 | 0.7 | 1.5 | 99.2 | 0.8 | 0.8 |

¹ Based on Seasonal Patterns up to May 2012² Provisional value and volume of sales indices based on early returns from sample retailers

**Table 3 Seasonally Adjusted¹ Value and Volume Indices of Retail Sales for 13 Retail Businesses
(Preliminary Estimates) Base Year: 2005=100**

| Retail Business - NACE REV 2 | May 2012 | | | | | |
|---|----------------|----------------------------|-----------------|-----------------|----------------------------|-----------------|
| | Value of Sales | | | Volume of Sales | | |
| | Index | % change on previous month | Annual % change | Index | % change on previous month | Annual % change |
| Motor Trades | 57.8 | -1.7 | -13.8 | 63.0 | -1.9 | -13.3 |
| Non-Specialised Stores (excluding Department Stores) | 118.4 | 0.6 | 3.3 | 115.9 | 0.7 | 2.2 |
| Department Stores | 81.0 | 3.0 | -3.3 | 105.5 | 3.3 | -2.9 |
| Food beverages & Tobacco | 91.4 | 7.0 | 5.1 | 88.6 | 6.5 | 3.8 |
| Fuel | 114.7 | 1.0 | 7.4 | 77.7 | 0.7 | -1.0 |
| Pharmaceuticals Medical & Cosmetic Articles | 105.3 | 3.1 | 2.6 | 115.0 | 3.8 | 4.0 |
| Clothing, Footwear & Textiles | 82.1 | 2.9 | 0.2 | 113.1 | 2.9 | 1.2 |
| Furniture and Lighting | 52.9 | -2.4 | -6.8 | 72.8 | -1.8 | -2.5 |
| Hardware, Paints & Glass | 72.8 | 6.0 | 1.4 | 75.3 | 6.3 | 0.7 |
| Electrical Goods | 75.6 | -2.2 | 2.6 | 135.9 | -2.5 | 8.8 |
| Books, Newspapers and Stationery | 66.2 | -2.5 | -9.3 | 60.2 | -2.8 | -9.3 |
| Other Retail Sales | 78.3 | -2.0 | -2.2 | 92.1 | -0.6 | -1.5 |
| Bars | 68.6 | -4.9 | -9.0 | 62.7 | -4.2 | -9.6 |
| All Businesses excl. Motor Trades | 96.2 | 0.7 | 1.5 | 99.2 | 0.8 | 0.8 |
| All Businesses | 87.0 | -0.4 | -1.5 | 90.6 | -0.1 | -2.1 |
| Of which:- <u>Combined Groups</u> | | | | | | |
| All Businesses excl Motor Trades & Bars | 100.1 | 1.5 | 2.6 | 104.4 | 1.7 | 1.8 |
| Motors & Fuel | 69.5 | -2.3 | -7.3 | 66.3 | -2.5 | -10.0 |
| All Bus. Excl. Motor Trades, Fuel & Bars | 98.3 | 0.9 | 1.9 | 106.7 | 1.4 | 1.9 |
| Food Businesses | 116.2 | 0.5 | 3.6 | 113.7 | 0.7 | 2.4 |
| Non-Food (Excl Motor Trades, Fuel & Bars) | 80.7 | 1.4 | -0.2 | 100.1 | 0.9 | 1.3 |
| Household Equipment | 71.0 | 4.1 | 0.6 | 101.0 | 3.7 | 4.4 |
| Books, Newspapers Stationery & Other Goods | 76.6 | -1.0 | -3.4 | 86.5 | -0.8 | -2.6 |

¹ Based on Seasonal Patterns up to May 2012, individual series are independently adjusted

Table 4 Seasonally Adjusted¹ Value and Volume Indices of Retail Sales for 13 Retail Businesses
Base Year: 2005=100

| Retail Business - NACE REV 2 | April 2012 | | | | | |
|--|----------------|----------------------------|-----------------|-----------------|----------------------------|-----------------|
| | Value of Sales | | | Volume of Sales | | |
| | Index | % change on previous month | Annual % change | Index | % change on previous month | Annual % change |
| Motor Trades | 58.8 | -4.1 | -0.6 | 64.2 | -4.1 | 0.2 |
| Non-Specialised Stores (excluding Department Stores) | 117.7 | -0.6 | 0.1 | 115.1 | -0.9 | -1.4 |
| Department Stores | 78.7 | -3.2 | -10.0 | 102.1 | -3.5 | -9.9 |
| Food beverages & Tobacco | 85.3 | -0.7 | -2.1 | 83.2 | -2.2 | -3.0 |
| Fuel | 113.5 | 2.9 | 8.4 | 77.2 | 1.2 | -1.5 |
| Pharmaceuticals Medical & Cosmetic Articles | 102.1 | 0.1 | -0.8 | 110.8 | -0.2 | -0.1 |
| Clothing, Footwear & Textiles | 79.7 | -3.7 | -8.6 | 109.9 | -3.6 | -8.4 |
| Furniture and Lighting | 54.2 | 1.0 | -2.9 | 74.1 | 1.1 | 1.2 |
| Hardware, Paints & Glass | 68.6 | -7.4 | -16.8 | 70.8 | -7.8 | -17.4 |
| Electrical Goods | 77.3 | 9.6 | 4.9 | 139.4 | 9.8 | 11.7 |
| Books, Newspapers and Stationery | 67.8 | -0.7 | -7.4 | 61.9 | 0.2 | -7.2 |
| Other Retail Sales | 79.9 | 4.4 | 11.1 | 92.7 | 3.2 | 11.0 |
| Bars | 72.1 | -0.7 | -6.5 | 65.5 | -0.8 | -7.3 |
| All Businesses excl. Motor Trades | 95.5 | -0.5 | -0.8 | 98.4 | -0.6 | -2.0 |
| All Businesses | 87.3 | -0.6 | -1.1 | 90.7 | -0.8 | -1.8 |
| Of which:- | | | | | | |
| <u>Combined Groups</u> | | | | | | |
| All Businesses excl Motor Trades & Bars | 98.6 | -0.4 | -0.6 | 102.7 | -0.8 | -1.6 |
| Motors & Fuel | 71.1 | -0.7 | 0.3 | 68.0 | -1.5 | -1.8 |
| All Bus. Excl. Motor Trades, Fuel & Bars | 97.4 | -0.4 | -1.5 | 105.3 | -1.0 | -1.3 |
| Food Businesses | 115.6 | -0.1 | -0.1 | 112.9 | -0.4 | -1.5 |
| Non-Food (Excl Motor Trades, Fuel & Bars) | 79.6 | 0.6 | -4.8 | 99.2 | 1.1 | -2.8 |
| Household Equipment | 68.2 | 1.0 | -9.7 | 97.4 | 2.0 | -3.2 |
| Books, Newspapers Stationery & Other Goods | 77.3 | 2.7 | 6.7 | 87.2 | 4.0 | 8.5 |

¹ Based on Seasonal Patterns up to May 2012, individual series are independently adjusted

**Table 5 Seasonally Adjusted¹ Value and Volume Indices of Retail Sales for 13 Retail Businesses
(Preliminary Estimates) Base Year: 2005=100**

| Retail Business - NACE REV 2 | March-May 2012 | | | | | |
|---|----------------|-----------------------------|-----------------|-----------------|-----------------------------|-----------------|
| | Value of Sales | | | Volume of Sales | | |
| | Index | % change on previous period | Annual % change | Index | % change on previous period | Annual % change |
| Motor Trades | 59.5 | -12.6 | -5.1 | 64.9 | -12.8 | -4.3 |
| Non-Specialised Stores (excluding Department Stores) | 118.2 | 0.5 | 1.9 | 115.7 | 0.1 | 0.8 |
| Department Stores | 80.4 | -3.8 | -6.4 | 104.6 | -2.6 | -6.3 |
| Food beverages & Tobacco | 87.4 | 2.2 | -0.3 | 85.6 | 1.3 | -0.9 |
| Fuel | 112.6 | 3.6 | 5.9 | 77.0 | 0.4 | -2.2 |
| Pharmaceuticals Medical & Cosmetic Articles | 103.1 | 0.6 | 0.0 | 112.2 | -0.4 | 1.0 |
| Clothing, Footwear & Textiles | 81.6 | -2.2 | -4.1 | 112.5 | -1.4 | -3.4 |
| Furniture and Lighting | 53.6 | 2.1 | -5.6 | 73.4 | 3.2 | -1.9 |
| Hardware, Paints & Glass | 72.0 | -2.7 | -8.0 | 74.5 | -3.5 | -8.7 |
| Electrical Goods | 74.2 | -0.8 | 1.0 | 133.6 | 0.3 | 7.7 |
| Books, Newspapers and Stationery | 67.5 | -2.7 | -7.5 | 61.3 | -2.9 | -7.4 |
| Other Retail Sales | 78.1 | 2.2 | -0.3 | 91.4 | 1.7 | -0.3 |
| Bars | 71.2 | -2.9 | -6.3 | 64.9 | -3.3 | -7.0 |
| All Businesses excl. Motor Trades | 95.9 | 0.3 | 0.0 | 98.9 | -0.7 | -0.8 |
| All Businesses | 87.4 | -1.1 | -0.9 | 90.9 | -1.9 | -1.5 |
| Of which:- <u>Combined Groups</u> | | | | | | |
| All Businesses excl Motor Trades & Bars | 99.2 | 0.8 | 0.5 | 103.5 | -0.1 | -0.3 |
| Motors & Fuel | 70.8 | -5.9 | -2.3 | 67.9 | -5.6 | -4.4 |
| All Bus. Excl. Motor Trades, Fuel & Bars | 97.8 | 0.6 | -0.1 | 106.1 | -0.3 | -0.1 |
| Food Businesses | 115.9 | 1.0 | 1.9 | 113.3 | 0.5 | 0.7 |
| Non-Food (Excl Motor Trades, Fuel & Bars) | 79.7 | -0.7 | -3.9 | 99.1 | -0.5 | -2.1 |
| Household Equipment | 68.8 | -3.0 | -5.8 | 97.8 | -3.0 | -0.9 |
| Books, Newspapers Stationery & Other Goods | 76.3 | 2.0 | -2.1 | 85.7 | 1.1 | -1.3 |

¹ Based on Seasonal Patterns up to May 2012, individual series are independently adjusted

Table 6**Volume of retail trade in the euro-zone, the EU27 and Member States¹
Annual % change compared with the same month of the previous year**

| | Nov-11 | Dec-11 | Jan-12 | Feb-12 | Mar-12 | Apr-12 ² |
|----------------|-------------|-------------|-------------|-------------|-------------|---------------------|
| Austria | -0.9 | -1.9 | -0.3 | -0.2 | 3.7 | -2.5 |
| Belgium | -3.1 | 1.1 | 2.8 | 4.7 | 5.6 | -4.5 |
| Finland | 0.9 | 1.1 | 3.6 | 6.3 | 4.8 | -0.7 |
| France | 1.3 | 0.5 | 0.7 | 0.2 | 1.1 | 0.6 |
| Germany | 1.4 | 1.3 | -1.3 | -2.2 | 1.2 | 1.3 |
| Greece | -8.9 | -12.6 | -10.6 | -12.8 | -16.1 | c |
| Ireland | -0.6 | 1.1 | -2.4 | -1.2 | -0.9 | -1.6 |
| Italy | -3.3 | -5.5 | -0.3 | -2.0 | -0.7 | c |
| Luxembourg | 8.0 | 18.7 | 10.0 | 4.3 | 4.9 | 2.4 |
| Netherlands | -2.7 | -2.2 | -0.5 | -4.4 | -2.5 | c |
| Portugal | -9.2 | -8.7 | -7.1 | -8.6 | -4.6 | -9.3 |
| Slovenia | 1.4 | 1.1 | 4.1 | -1.2 | 0.9 | -3.4 |
| Slovakia | -2.7 | -3.2 | 1.5 | 2.0 | 0.8 | -1.9 |
| Spain | -7.0 | -5.6 | -5.7 | -6.6 | -3.9 | -9.6 |
| Cyprus | -2.2 | -6.4 | -1.2 | 0.8 | -3.2 | c |
| Malta | -0.8 | 1.6 | -6.1 | -0.9 | -2.9 | -4.6 |
| EA17 | -1.3 | -1.7 | -1.1 | -2.0 | -0.2 | -2.5 |
| Denmark | -3.1 | -1.6 | -3.4 | -4.6 | -0.6 | -3.4 |
| Sweden | 0.1 | 0.8 | 1.3 | 2.7 | 2.9 | 0.4 |
| United Kingdom | 1.4 | 6.1 | 1.6 | 1.5 | 4.6 | -0.3 |
| Czech Republic | -0.4 | 2.0 | 0.1 | -2.4 | 1.5 | c |
| Estonia | 6.4 | 7.3 | 15.3 | 15.5 | 9.1 | 8.5 |
| Latvia | 7.5 | 7.0 | 15.2 | 10.1 | 10.3 | 7.8 |
| Lithuania | 12.3 | 12.1 | 11.7 | 4.5 | 4.3 | 3.1 |
| Hungary | 1.4 | 1.7 | 0.7 | -1.2 | 0.8 | c |
| Poland | 0.3 | -1.4 | 2.9 | -2.3 | 1.9 | 0.8 |
| Bulgaria | -5.4 | -2.5 | -2.6 | -6.4 | -1.8 | -0.3 |
| Romania | 2.9 | 8.1 | 8.9 | 2.0 | 2.6 | 3.4 |
| EU27 | -0.6 | 0.1 | -0.3 | -1.2 | 0.9 | -1.9 |
| Norway | 0.6 | 1.6 | 2.9 | 3.1 | 4.4 | 3.5 |
| Switzerland | 1.5 | 0.1 | 3.5 | 0.7 | 4.7 | 0.1 |

: Data not available,

¹ Data NACE 47 : All Business excluding Motor Trades & Bars² Data for Ireland is April 2012 Final data

c Confidential

Source: Eurostat

Monthly % change data available on Eurostat website:

<http://epp.eurostat.ec.europa.eu/portal/page/portal/euroindicators/peeis/>

Background Notes

| | |
|----------------------------|--|
| Retail Sales Index | <p>Introduction of updated series with base year 2005 = 100.</p> <p>An updated Retail Sales Index (RSI) was introduced in the February 2009 release. The underlying methodology remains unchanged. The index is primarily intended to measure short-term trends. For long term analysis allowance must be made for the fact that the series does not reflect changes in retail structures between updates.</p> |
| Reference Period | <p>The April 2012 period covers the 4 weeks from 01/04/12 to 28/04/12 and the May 2012 period covers the 4 weeks from 29/04/12 to 26/05/12.</p> |
| New Base Year | <p>The set of new monthly retail sales indices has been compiled with reference to base year 2005 = 100. The underlying structural weighting system is mainly based on the 2005 Annual Services Inquiry. Weights are updated from year to year using ratios of average weekly turnover by size class within business type.</p> |
| Scope and Coverage | <p>The Retail Sales Index covers, on a sample basis, the retail sales of retail businesses, wholesale businesses with sizeable retailing activity and the separate sales establishments of non-distribution enterprises. Excluded from the index coverage are the direct retail sales from non-distribution establishments together with the incidental retail sales of wholesale businesses. Also excluded are sales by hawkers, street stalls and other retailing activities not conducted from permanent business premises. The statistical unit used for reporting sales figures in this inquiry is the enterprise (i.e. complete business covering all branches).</p> |
| Methodology | <p>The business categories are based mainly on the Statistical Classification of Economic Activities in the European Community (NACE Rev. 2). The index system is structured on the retailing enterprises covered in the 2005 Annual Services Inquiry classified by 13 retail business categories and four turnover (excluding VAT) ranges.</p> <p>The value indices are calculated by updating the aggregate 2005 retail turnover (including VAT) of these enterprises in these cells using the monthly retail sales data provided by the enterprise respondent panel from 2005 onwards.</p> <p>The compilation of the index for a current month is based on the percentage change in average weekly sales in these cells over the corresponding monthly period of the previous year. The monthly volume indices are calculated by deflating the seasonally unadjusted value indices by specially constructed retail price indices derived from the Consumer Price Index (CPI). A copy of the Retail Sales Index methodology is available on our website (www.cso.ie).</p> |
| Seasonal Adjustment | <p><i>All Retail Sales “unadjusted” series are trading day adjusted as they are based on either a standardised four or five week reporting period (see reference period note above). Seasonal adjustment is conducted using the direct seasonal adjustment approach. Under this approach each individual series is independently adjusted, e.g. aggregate series are adjusted without reference to the component series. Each individual seasonally adjusted series is calculated based on unadjusted data spanning from January 2000 to the current period.</i></p> <p>The adjustments are completed by applying the X-12-ARIMA model, developed by the U.S. Census Bureau to the unadjusted data. This methodology estimates seasonal factors while also taking into consideration factors that impact on the quality of the seasonal adjustment such as:</p> <ul style="list-style-type: none"> • Calendar effects, e.g. the timing of Easter, • The phase shift effect, i.e. the fact the reporting period of the RSI does not coincide with the calendar month and • Outliers, temporary changes and level shifts in the series. <p>For additional information on the use of X-12-ARIMA see (Findley, D.F., B.C. Monsell, W.R. Bell, M.C. Otto, and B. Chen (1998), “New Capabilities and Methods of the X-12-Arima Seasonal Adjustment Program”, <i>Journal of Business & Economic Statistics</i>, 16, pp. 127-177.) and www.census.gov/srd/www/x12a/</p> |
| References | <p>A detailed description of the Retail Sales Index is available on the CSO website www.cso.ie Retrospective details for the current and previous series are also available on the CSO website.</p> |