

**1999 Results for All Sectors
in the Southern and Eastern Region
and in the Border, Midlands and Western
Region**

Table 25 Principal Aggregates for Motor, Retail and Wholesale sectors in the Eastern and Southern Region, 1999

Description of Business	Total Number of Enterprises	Turnover excl VAT (EUR 000)	Purchases of Goods For Direct Resale excl VAT (EUR 000)	Purchases of Other Goods and Services excl VAT (EUR 000)	Total Purchases excl VAT (EUR 000)	VAT on Turnover (EUR 000)	Opening Stock excl VAT (EUR 000)	Closing Stock excl VAT (EUR 000)	Gross ² Margin (EUR 000)	Gross ³ Value Added (EUR 000)
Motor Trades ¹	2,823	8,420,306	7,368,786	348,587	7,717,373	1,412,437	1,011,128	1,058,498	1,098,890	750,303
Retail Trades	9,596	11,631,600	8,328,939	1,119,408	9,448,347	1,447,080	872,586	1,003,377	3,433,453	2,314,045
Wholesale Trades	2,631	18,813,200	14,859,751	1,437,970	16,297,721	2,495,521	1,100,147	1,290,890	4,144,192	2,706,222
All Descriptions of Business	15,050	38,865,107	30,557,476	2,905,965	33,463,441	5,355,038	2,983,861	3,352,766	8,676,535	5,770,570

¹ Turnover (excl. VAT) and Purchases of Goods for Direct Resale (excl. VAT) include Vehicle Registration Tax

² Gross Margin = Turnover (excl. VAT) plus Closing Stock (excl. VAT) less Purchases of Goods for Direct Resale (excl. VAT) less Opening Stocks (excl. VAT)

³ Gross Value Added = Gross Margin minus Purchases of Other Goods and Services (excl. VAT)

Table 26 Supplementary Aggregates for Motor, Retail and Wholesale sectors in the Eastern and Southern Region, 1999

Description of Business	Retail Sales excl VAT (EUR 000)	Wholesale Sales excl VAT (EUR 000)	Other Receipts excl VAT (EUR 000)	Turnover excl VAT (EUR 000)	Capital Acquisitions excl VAT (EUR 000)	Capital Disposals excl VAT (EUR 000)	Wages and Salaries (EUR 000)	Number ¹ of Persons Engaged	Full-Time Employees	Part-Time Employees	Total ¹ Number of Employees
Motor Trades	4,951,769	3,291,896	176,642	8,420,306	103,615	23,814	304,976	20,813	13,438	3,296	16,734
Retail Trades	11,297,165	180,112	154,324	11,631,600	332,664	50,610	1,140,763	97,307	43,504	39,533	83,036
Wholesale Trades	530,514	17,876,315	406,370	18,813,200	326,204	127,210	1,125,943	43,617	36,977	3,529	40,506
All Descriptions of Business	16,779,448	21,348,323	737,336	38,865,107	762,483	201,633	2,571,682	161,737	93,918	46,357	140,275

¹ Persons engaged and employment details shown relate to the week-ending 12 September 1999

Table 27 Principal Aggregates for Real Estate, Renting, Business Services and Selected Services sectors in the Eastern and Southern Region, 1999

Descriptions of Business	Total Number of Enterprises	Turnover excl VAT (EUR 000)	Total Purchases excl VAT (EUR 000)	Opening Stock excl VAT (EUR 000)	Closing Stock excl VAT (EUR 000)	VAT on Turnover (EUR 000)	Gross ¹ Value Added (EUR 000)
Buying, selling & letting of own or leased property, Real Estate Activities on a fee or contract basis	1,645	1,225,929	390,306	437,845	781,410	122,358	1,179,188
Renting of Transport Equipment (excl. Aircraft), Renting of Other Machinery & Equipment, Renting of Personal & Household Goods	684	762,011	387,490	33,644	40,547	93,487	381,424
Computer Services	1,461	2,852,218	1,680,735	64,308	55,623	98,537	1,162,799
R & D Services	61	127,562	49,749	460	379	2,704	77,732
Other Business Services	7,262	5,439,497	2,077,111	68,954	84,663	663,083	3,378,095
Hotels, Restaurants, Catering & Bars	5,224	3,367,530	2,096,994	95,896	103,034	540,909	1,277,673
Rail and Land Transport, Road Freight	1,665	1,689,050	832,522	30,186	36,315	149,623	862,657
Water and Pipeline Transport, Air Transport, Transport Support Services, Travel Agencies, National Post and Courier Services, Telecommunications Services	871	7,325,956	4,559,109	90,752	95,547	507,057	2,771,641
Hairdressers and Beauty Parlours, Other Personal Services	2,230	382,623	162,415	22,177	24,504	40,166	222,534
Other Selected Services	818	803,064	335,427	11,558	12,093	37,746	468,172
All Descriptions of Business	21,921	23,975,439	12,571,860	855,780	1,234,115	2,255,670	11,781,915

¹ Gross Value Added = Turnover (excl. VAT) less Total Purchases (excl. VAT) plus Closing Stock (excl. VAT) less Opening Stock (excl. VAT)

Table 28 Supplementary Aggregates for Real Estate, Renting, Business Services and Selected Services sectors in the Eastern and Southern Region, 1999

Descriptions of Business	Turnover excl VAT (EUR 000)	Capital Acquisitions excl VAT (EUR 000)	Capital Disposals excl VAT (EUR 000)	Wages and Salaries (EUR 000)	Number ¹ of Persons Engaged	Full-Time Employees	Part-Time Employees	Total ¹ Number of Employees
Buying, selling & letting of own or leased property, Real Estate Activities on a fee or contract basis	1,225,929	655,964	120,143	99,995	7,375	3,092	684	3,775
Renting of Transport Equipment (excl. Aircraft), Renting of Other Machinery & Equipment, Renting of Personal & Household Goods	762,011	169,542	153,854	69,590	4,745	2,881	1,075	3,956
Computer Services	2,852,218	121,353	5,071	552,211	17,309	14,631	987	15,617
R & D Services	127,562	1,678	71	8,887	392	271	39	310
Other Business Services	5,439,497	195,332	31,785	1,205,952	69,843	40,603	18,659	59,262
Hotels, Restaurants, Catering & Bars	3,367,530	368,272	65,163	688,957	71,358	33,162	27,637	60,799
Rail and Land Transport, Road Freight	1,689,050	251,380	49,400	380,888	18,656	14,796	1,214	16,011
Water and Pipeline Transport, Air Transport, Transport Support Services, Travel Agencies, National Post and Courier Services, Telecommunications Services	7,325,956	1,595,346	199,809	1,367,860	42,815	38,405	3,471	41,876
Hairdressers and Beauty Parlours, Other Personal Services	382,623	25,229	6,861	122,963	13,961	7,714	2,838	10,552
Other Selected Services	803,064	61,264	5,662	144,277	10,683	5,624	3,630	9,254
All Descriptions of Business	23,975,439	3,445,360	637,820	4,641,580	257,138	161,178	60,234	221,412

¹ Persons engaged and employment details shown relate to the week-ending 12 September 1999

Table 29 Principal Aggregates for Motor, Retail and Wholesale sectors in the Border, Midlands and Western Region, 1999

Description of Business	Total Number of Enterprises	Turnover excl VAT (EUR 000)	Purchases of Goods For Direct Resale excl VAT (EUR 000)	Purchases of Other Goods and Services excl VAT (EUR 000)	Total Purchases excl VAT (EUR 000)	VAT on Turnover (EUR 000)	Opening Stock excl VAT (EUR 000)	Closing Stock excl VAT (EUR 000)	Gross ² Margin (EUR 000)	Gross ³ Value Added (EUR 000)
Motor Trades ¹	1,172	2,507,736	2,196,124	80,257	2,276,381	405,990	200,408	237,133	348,337	268,080
Retail Trades	3,870	3,244,128	2,413,428	264,366	2,677,793	391,983	287,454	322,527	865,773	601,408
Wholesale Trades	572	2,312,332	1,907,421	126,024	2,033,445	307,324	164,988	182,345	422,267	296,243
All Descriptions of Business	5,614	8,064,196	6,516,973	470,646	6,987,619	1,105,297	652,850	742,004	1,636,377	1,165,731

¹ Turnover (excl. VAT) and Purchases of Goods for Direct Resale (excl. VAT) include Vehicle Registration Tax

² Gross Margin = Turnover (excl. VAT) plus Closing Stock (excl. VAT) less Purchases of Goods for Direct Resale (excl. VAT) less Opening Stocks (excl. VAT)

³ Gross Value Added = Gross Margin minus Purchases of Other Goods and Services (excl. VAT)

Table 30 Supplementary Aggregates for Motor, Retail and Wholesale sectors in the Border, Midlands and Western Region, 1999

Description of Business	Retail Sales excl VAT (EUR 000)	Wholesale Sales excl VAT (EUR 000)	Other Receipts excl VAT (EUR 000)	Turnover excl VAT (EUR 000)	Capital Acquisitions excl VAT (EUR 000)	Capital Disposals excl VAT (EUR 000)	Wages and Salaries (EUR 000)	Number ¹ of Persons Engaged	Full-Time Employees	Part-Time Employees	Total ¹ Number of Employees
Motor Trades	2,181,298	274,913	51,525	2,507,736	53,645	12,899	94,119	8,373	4,959	1,656	6,615
Retail Trades	3,164,681	48,554	30,893	3,244,128	91,465	17,104	270,179	28,559	12,884	9,933	22,817
Wholesale Trades	222,791	2,066,356	23,185	2,312,332	42,455	8,989	130,317	7,195	5,774	677	6,451
All Descriptions of Business	5,568,770	2,389,823	105,603	8,064,196	187,566	38,992	494,615	44,127	23,617	12,265	35,883

¹ Persons engaged and employment details shown relate to the week-ending 12 September 1999

Table 31 Principal Aggregates for Real Estate, Renting, Business Services and Selected Services sectors in the Border, Midlands and Western Region, 1999

Descriptions of Business	Total Number of Enterprises	Turnover excl VAT (EUR 000)	Total Purchases excl VAT (EUR 000)	Opening Stock excl VAT (EUR 000)	Closing Stock excl VAT (EUR 000)	VAT on Turnover (EUR 000)	Gross ¹ Value Added (EUR 000)
Buying, selling & letting of own or leased property, Real Estate Activities on a fee or contract basis	390	198,773	111,364	53,351	35,143	22,047	69,202
Renting of Transport Equipment (excl. Aircraft), Renting of Other Machinery & Equipment, Renting of Personal & Household Goods	246	81,351	40,486	5,061	6,887	13,677	42,692
Computer Services	167	124,747	66,286	1,617	1,986	5,910	58,830
R & D Services	19	14,699	3,445	298	295	860	11,251
Other Business Services	1,216	377,105	117,293	3,386	4,300	56,851	260,726
Hotels, Restaurants, Catering & Bars	2,493	1,027,518	673,645	33,372	35,756	166,864	356,257
Rail and Land Transport, Road Freight	613	273,173	153,831	5,553	6,517	35,811	120,306
Water and Pipeline Transport, Air Transport, Transport Support Services, Travel Agencies, National Post and Courier Services, Telecommunications Services	123	794,836	442,998	10,424	10,156	94,456	351,570
Hairdressers and Beauty Parlours, Other Personal Services	795	109,096	59,870	10,496	9,970	9,864	48,700
Other Selected Services	250	70,418	31,238	1,617	1,948	5,412	39,511
All Descriptions of Business	6,311	3,071,716	1,700,457	125,174	112,958	411,751	1,359,043

¹ Gross Value Added = Turnover (excl. VAT) less Total Purchases (excl. VAT) plus Closing Stock (excl. VAT) less Opening Stock (excl. VAT)

Table 32 Supplementary Aggregates for Real Estate, Renting, Business Services and Selected Services sectors in the Border, Midlands and Western Region, 1999

Descriptions of Business	Turnover excl VAT (EUR 000)	Capital Acquisitions excl VAT (EUR 000)	Capital Disposals excl VAT (EUR 000)	Wages and Salaries (EUR 000)	Number ¹ of Persons Engaged	Full-Time Employees	Part-Time Employees	Total ¹ Number of Employees
Buying, selling & letting of own or leased property, Real Estate Activities on a fee or contract basis	198,773	17,123	2,918	13,748	1,501	664	124	788
Renting of Transport Equipment (excl. Aircraft), Renting of Other Machinery & Equipment, Renting of Personal & Household Goods	81,351	17,466	3,553	13,974	1,253	698	250	949
Computer Services	124,747	4,118	816	35,084	1,303	1,046	61	1,107
R & D Services	14,699	1,047	103	4,196	239	187	23	210
Other Business Services	377,105	16,879	2,636	102,610	8,121	5,042	1,302	6,343
Hotels, Restaurants, Catering & Bars	1,027,518	116,301	31,832	167,236	24,130	9,926	9,168	19,094
Rail and Land Transport, Road Freight	273,173	52,083	12,974	73,469	4,266	3,092	407	3,500
Water and Pipeline Transport, Air Transport, Transport Support Services, Travel Agencies, National Post and Courier Services, Telecommunications Services	794,836	134,731	25,024	189,124	5,937	5,343	378	5,720
Hairdressers and Beauty Parlours, Other Personal Services	109,096	6,200	3,302	23,121	3,629	1,646	832	2,478
Other Selected Services	70,418	10,092	658	17,215	2,094	832	889	1,722
All Descriptions of Business	3,071,716	376,039	83,814	639,776	52,472	28,476	13,435	41,911

¹ Persons engaged and employment details shown relate to the week-ending 12 September 1999