

**Purchases of Other Goods and Services,
E-commerce Activity – 1999**

Table 33 Purchases of Other Goods and Services (Overheads) across all sectors in the State, 1999

Description of Business	Purchases of Electricity excl VAT (EUR 000)	Purchases of Natural Gas excl VAT (EUR 000)	Purchases of Heating Oil excl VAT (EUR 000)	Purchases of Motor Fuels excl VAT (EUR 000)	Purchases of Other Fuels excl VAT (EUR 000)	Purchases of Hiring Leasing Renting of Machinery and Vehicles excl VAT (EUR 000)	Purchases of Commercial Insurance excl VAT (EUR 000)	Purchases of Commercial Rates excl VAT (EUR 000)
Motor Trade	15,445	358	10,193	35,512	1,195	8,838	29,476	13,948
Wholesale Trade	24,261	2,075	2,693	59,486	510	49,671	48,772	30,128
Retail Trade	85,414	2,283	5,858	53,735	1,410	31,835	68,613	77,283
Hotels & Restaurants	81,391	12,340	11,022	16,025	6,722	15,740	51,564	51,688
Land Transport; transport via pipelines	3,753	34,316	2,036	153,362	1,285	86,904	43,890	6,207
Water Transport, Air Transport, Supporting and auxilliary transport activities; activities of travel agencies	13,940	1,524	638	54,671	67,291	107,339	24,127	11,809
Post and Telecommunications	5,839	319	244	13,252	162	9,312	4,763	5,727
Real Estate Activities	7,066	269	563	5,801	198	4,423	12,337	6,335
Renting of machinery and equipment without operator and of personal and household goods	2,254	45	153	10,036	407	55,378	18,587	2,409
Computer and related activities	10,629	513	515	5,193	18	13,128	6,096	5,919
Research and development	2,871	60	527	754	157	329	1,199	888
Other business activities	20,994	2,128	2,079	34,994	563	27,734	42,029	16,576
Recreational, cultural and sporting activities, Other service activities	18,950	3,877	3,977	8,909	1,055	17,356	18,950	14,759
All Descriptions of Business	292,809	60,107	40,499	451,731	80,974	427,986	370,402	243,676

Table 33 (contd.) Purchases of Other Goods and Services (Overheads) across all sectors in the State, 1999

Description of Business	Purchases of Road Transport Services excl VAT (EUR 000)	Purchases of Telecommunications excl VAT (EUR 000)	Purchases of Computer and Related Services excl VAT (EUR 000)	Purchases of Advertising and Marketing Services excl VAT (EUR 000)	Purchases of Legal Services excl VAT (EUR 000)	Purchases of Accounting Services excl VAT (EUR 000)	Purchases of Other Goods and Services excl VAT (EUR 000)	Total Purchases of Other Goods and Services excl VAT (EUR 000)
Motor Trade	23,483	17,743	6,524	61,298	3,991	13,060	187,779	428,844
Wholesale Trade	229,421	52,239	31,007	185,865	14,512	25,372	807,982	1,563,994
Retail Trade	44,786	39,555	12,114	101,805	11,730	38,578	808,773	1,383,773
Hotels & Restaurants	5,820	24,674	3,184	55,704	16,409	27,744	525,288	905,315
Land Transport; transport via pipelines	139,324	14,107	2,820	6,955	2,212	6,554	256,918	760,644
Water Transport, Air Transport, Supporting and auxilliary transport activities; activities of travel agencies	112,993	26,976	11,097	44,475	8,466	8,037	1,079,967	1,573,352
Post and Telecommunications	32,181	62,281	15,208	50,853	2,796	6,926	1,161,157	1,371,019
Real Estate Activities	1,961	8,121	2,589	20,691	17,019	10,734	198,780	296,887
Renting of machinery and equipment without operator and of personal and household goods	6,398	6,132	1,121	5,951	1,840	2,893	94,446	208,048
Computer and related activities	6,709	37,766	36,753	10,396	7,198	7,977	355,187	503,995
Research and development	1,326	1,556	597	1,402	1,054	1,401	36,824	50,946
Other business activities	25,768	61,930	29,994	75,731	17,757	36,559	697,867	1,092,703
Recreational, cultural and sporting activities, Other service activities	5,032	11,916	3,055	30,821	4,083	8,911	271,116	422,769
All Descriptions of Business	635,203	364,995	156,063	651,948	109,067	194,746	6,482,084	10,562,289

Table 34 Purchases of Other Goods and Services (Overheads) across all sectors in the Eastern and Southern Region, 1999

Description of Business	Purchases of Electricity excl VAT (EUR 000)	Purchases of Natural Gas excl VAT (EUR 000)	Purchases of Heating Oil excl VAT (EUR 000)	Purchases of Motor Fuels excl VAT (EUR 000)	Purchases of Other Fuels excl VAT (EUR 000)	Purchases of Hiring Leasing Renting of Machinery and Vehicles excl VAT (EUR 000)	Purchases of Commercial Insurance excl VAT (EUR 000)	Purchases of Commercial Rates excl VAT (EUR 000)
Motor Trade	10,354	309	7,230	27,053	994	6,406	22,792	10,791
Wholesale Trade	20,867	1,999	1,947	48,511	456	44,245	42,733	26,745
Retail Trade	64,385	2,072	3,837	39,385	758	25,055	54,118	63,938
Hotels & Restaurants	60,938	10,623	6,692	11,306	4,452	11,797	39,281	41,570
Land Transport; transport via pipelines	2,999	29,435	1,562	109,258	1,171	73,584	34,412	5,422
Water Transport, Air Transport, Supporting and auxilliary transport activities; activities of travel agencies	13,069	1,522	617	53,592	67,286	106,335	22,882	11,003
Post and Telecommunications	5,373	255	210	11,023	158	7,470	4,190	5,166
Real Estate Activities	5,630	248	314	4,465	187	2,877	9,871	5,470
Renting of machinery and equipment without operator and of personal and household goods	1,912	32	111	7,257	404	52,920	17,145	2,099
Computer and related activities	10,140	508	404	4,739	17	12,748	5,751	5,815
Research and development	2,658	54	459	699	132	319	1,120	854
Other business activities	18,821	2,110	1,418	29,099	511	23,173	38,000	15,166
Recreational, cultural and sporting activities, Other service activities	14,842	3,467	2,860	6,308	406	14,904	15,699	12,333
All Descriptions of Business	231,989	52,636	27,661	352,696	76,931	381,834	307,994	206,372

Table 34 (contd.) Purchases of Other Goods and Services (Overheads) across all sectors in the Eastern and Southern Region, 1999

Description of Business	Purchases of Road Transport Services excl VAT (EUR 000)	Purchases of Telecommunications excl VAT (EUR 000)	Purchases of Computer and Related Services excl VAT (EUR 000)	Purchases of Advertising and Marketing Services excl VAT (EUR 000)	Purchases of Legal Services excl VAT (EUR 000)	Purchases of Accounting Services excl VAT (EUR 000)	Purchases of Other Goods and Services excl VAT (EUR 000)	Total Purchases of Other Goods and Services excl VAT (EUR 000)
Motor Trade	19,715	12,960	5,152	56,315	3,025	9,354	156,136	348,587
Wholesale Trade	207,199	46,232	28,861	179,023	13,319	22,257	753,577	1,437,970
Retail Trade	37,261	30,370	10,086	82,932	9,628	29,109	666,472	1,119,408
Hotels & Restaurants	4,979	18,011	2,542	43,152	13,279	21,778	421,719	712,117
Land Transport; transport via pipelines	121,450	11,180	2,471	5,936	1,900	5,222	209,598	615,599
Water Transport, Air Transport, Supporting and auxilliary transport activities; activities of travel agencies	109,920	26,076	10,963	43,891	8,071	7,601	1,061,232	1,544,061
Post and Telecommunications	19,934	60,943	12,552	48,821	2,599	5,640	950,533	1,134,867
Real Estate Activities	1,601	6,762	2,231	18,009	12,027	8,999	175,249	253,940
Renting of machinery and equipment without operator and of personal and household goods	4,654	5,184	1,049	5,233	1,764	2,467	85,104	187,336
Computer and related activities	6,197	36,369	34,027	9,909	6,475	7,292	314,893	455,285
Research and development	1,233	1,484	591	1,318	1,042	1,331	34,306	47,599
Other business activities	24,061	56,273	27,892	69,500	16,535	32,872	647,869	1,003,301
Recreational, cultural and sporting activities, Other service activities	3,631	9,686	2,642	27,923	3,266	7,312	247,237	372,517
All Descriptions of Business	561,836	321,529	141,058	591,961	92,931	161,233	5,723,926	9,232,587

Table 35 Purchases of Other Goods and Services (Overheads) across all sectors in the Border, Midlands and Western Region, 1999

Description of Business	Purchases of Electricity excl VAT (EUR 000)	Purchases of Natural Gas excl VAT (EUR 000)	Purchases of Heating Oil excl VAT (EUR 000)	Purchases of Motor Fuels excl VAT (EUR 000)	Purchases of Other Fuels excl VAT (EUR 000)	Purchases of Hiring Leasing Renting of Machinery and Vehicles excl VAT (EUR 000)	Purchases of Commercial Insurance excl VAT (EUR 000)	Purchases of Commercial Rates excl VAT (EUR 000)
Motor Trade	5,091	49	2,963	8,459	201	2,432	6,684	3,157
Wholesale Trade	3,395	75	746	10,975	55	5,426	6,039	3,384
Retail Trade	21,029	211	2,021	14,350	652	6,781	14,494	13,345
Hotels & Restaurants	20,453	1,717	4,330	4,719	2,270	3,944	12,283	10,119
Land Transport; transport via pipelines	754	4,881	474	44,104	114	13,320	9,478	785
Water Transport, Air Transport, Supporting and auxilliary transport activities; activities of travel agencies	870	2	22	1,079	6	1,003	1,245	806
Post and Telecommunications	466	63	34	2,229	4	1,842	573	560
Real Estate Activities	1,436	20	250	1,336	11	1,545	2,466	865
Renting of machinery and equipment without operator and of personal and household goods	342	13	42	2,778	2	2,458	1,442	310
Computer and related activities	489	5	111	454	1	379	344	104
Research and development	214	6	68	55	25	10	79	34
Other business activities	2,173	17	661	5,895	52	4,561	4,029	1,410
Recreational, cultural and sporting activities, Other service activities	4,108	411	1,118	2,602	649	2,451	3,251	2,426
All Descriptions of Business	60,820	7,470	12,839	99,035	4,043	46,152	62,408	37,304

Table 35 (contd.) Purchases of Other Goods and Services (Overheads) across all sectors in the Border, Midlands and Western Region, 1999

Description of Business	Purchases of Road Transport Services excl VAT (EUR 000)	Purchases of Telecommunications excl VAT (EUR 000)	Purchases of Computer and Related Services excl VAT (EUR 000)	Purchases of Advertising and Marketing Services excl VAT (EUR 000)	Purchases of Legal Services excl VAT (EUR 000)	Purchases of Accounting Services excl VAT (EUR 000)	Purchases of Other Goods and Services excl VAT (EUR 000)	Total Purchases of Other Goods and Services excl VAT (EUR 000)
Motor Trade	3,768	4,783	1,372	4,983	966	3,706	31,642	80,257
Wholesale Trade	22,221	6,007	2,146	6,842	1,194	3,116	54,405	126,024
Retail Trade	7,524	9,185	2,028	18,873	2,102	9,469	142,302	264,366
Hotels & Restaurants	841	6,662	642	12,552	3,129	5,966	103,568	193,198
Land Transport; transport via pipelines	17,875	2,928	349	1,020	312	1,333	47,319	145,044
Water Transport, Air Transport, Supporting and auxilliary transport activities; activities of travel agencies	3,074	901	134	585	395	436	18,735	29,291
Post and Telecommunications	12,247	1,338	2,657	2,032	198	1,286	210,623	236,152
Real Estate Activities	360	1,359	358	2,682	4,991	1,735	23,531	42,947
Renting of machinery and equipment without operator and of personal and household goods	1,744	948	72	718	75	426	9,342	20,712
Computer and related activities	512	1,397	2,726	488	723	684	40,294	48,710
Research and development	93	72	6	84	12	70	2,518	3,347
Other business activities	1,707	5,657	2,102	6,230	1,221	3,687	49,998	89,402
Recreational, cultural and sporting activities, Other service activities	1,401	2,230	413	2,897	817	1,599	23,880	50,252
All Descriptions of Business	73,367	43,466	15,004	59,987	16,136	33,513	758,158	1,329,702

E-Commerce Activity, 1999

From Table 36 below, 42.9% of enterprises in the Services sectors used e-mail and/or internet facilities, while only 7.08% of enterprises recorded turnover from sales via e-mail/internet/EDI in 1999.

Table 36 - % usage of e-mail/internet across all sectors, 1999

NACEREV1.	Description of Business	% of enterprises with e-mail/website	% usage for sales
50	Motor Trades	27.6	0.79
51	Wholesale Trade	56.3	8.17
52	Retail Trade	23.9	2.84
55	Hotels & Restaurants	34.8	14.69
60	Land Transport: Transport via pipelines	25.7	3.91
61-63	Water Transport, Air Transport, Supporting and auxilliary transport activities; activities of travel agencies	67.7	20.20
64	Post & Telecommunications	42.1	8.55
70	Real Estate Activities	36.9	6.57
71	Renting of Machinery and Equipment without operator and of personal and household goods	28.0	5.08
72	Computer & Related activities	86.8	19.25
73	Research & Development	58.1	14.52
74	Other Business Activities	68.9	7.06
92	Recreational, Cultural and Sporting Activities	39.1	8.22
93	Other Service Activities	21.9	2.48
All	All Sectors	42.9	7.08

In Table 37 below, of the 7.08% enterprises that recorded turnover from sales via e-mail/internet/EDI, the average turnover recorded was 13.99% of total turnover.

Table 37 - % Turnover recorded using e-mail/internet/EDI, 1999

NACEREV1.	Description of Business	Of the 7.08% that use internet, email, EDI for sales, % Turnover
50	Motor Trades	10.94
51	Wholesale Trade	23.28
52	Retail Trade	2.56
55	Hotels & Restaurants	4.68
60	Land Transport: Transport via pipelines	5.10
61-63	Water Transport, Air Transport, Supporting and auxiliary transport activities; activities of travel agencies	10.88
64	Post & Telecommunications	9.86
70	Real Estate Activities	4.15
71	Renting of Machinery and Equipment without operator and of personal and household goods	3.05
72	Computer & Related activities	10.00
73	Research & Development	2.54
74	Other Business Activities	8.60
92	Recreational, Cultural and Sporting Activities	5.97
93	Other Service Activities	1.06
All	All Sectors	13.99