



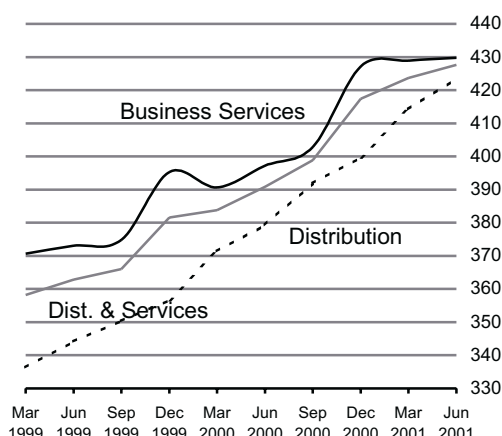
Central Statistics Office
An Phríomh-Oifig Staidrimh

31 October 2001

Earnings in Distribution and Business Services

June 2001 First Estimates

Average Weekly Earnings (£)



Average Full-Time Weekly Earnings

	June 2000	June 2001	Annual Change
	£	£	%
Distribution & Business Services	390.85	427.60	+9.4
Distribution	379.32	423.63	+11.7
Business Services	397.21	429.77	+8.2

Average weekly earnings up by 9.4% in June 2001

The average weekly earnings of full-time employees in enterprises with five or more persons engaged in the distribution and business services sectors were £427.60 in June 2001, compared with £390.85 in June 2000, an increase of 9.4% in the year. *See Table 1 & graph.*

Average weekly earnings in the distribution sector were £423.63 in June 2001, compared with a June 2000 level of £379.32, an increase of 11.7% in the year. *See Table 1.*

In the business services sector, average weekly earnings increased by 8.2% in the year, from £397.21 in June 2000 to £429.77 in June 2001. *See Table 1.*

The breakdown of earnings into the different sub-sectors shows:

- ◆ The highest average weekly earnings were recorded in the Post and Telecommunications sub-sector, with a level of £554.18 in June 2001.
- ◆ The lowest average weekly earnings were in the Accommodation and Catering sub-sector, at £269.11 in June 2001.

For more information contact John Hayes at 021-4535202 or Colm Noonan at 021-4535243

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Ardee Road
Dublin 6
Ireland

Skehard Road
Cork
Ireland

LoCall: 1890 313 414

Tel: +353-1 498 4000
Fax: +353-1 498 4229

Tel: +353-21 453 5000
Fax: +353-21 453 5555

Both offices may be contacted through any of these telephone numbers.

CSO on the Web: <http://www.cso.ie>

Director General: Donal Garvey

Enquiries:

Stocks/Assets Statistics QSI Section, ext 5243
Queries and Sales Information Section, ext 5032
information@cso.ie

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Table 1 Average Weekly Earnings for Full-time Employees in enterprises with 5 or more persons engaged -

Distribution and Business Services

NACE Code	Sector	1999					2000					2001	
		March	June	Sept.	Dec.	Year	March	June	Sept.	Dec.	Year	March ¹	June
		£	£	£	£	£	£	£	£	£	£	£	£
		358.22	362.80	366.06	381.54	367.16	383.84	390.85	398.84	417.39	397.73	423.71	427.60
		336.35	344.23	350.37	356.61	346.89	371.42	379.32	391.87	399.70	385.58	414.29	423.63
50	Motor Trade	298.21	306.23	312.40	315.92	308.19	330.38	339.31	341.51	344.98	339.05	359.29	370.20
51	Wholesale Trade	378.61	385.98	384.89	392.93	385.60	405.35	406.47	418.67	430.31	415.20	438.75	440.02
52	Retail Trade	323.06	333.10	342.62	349.17	336.99	364.58	377.07	392.38	400.31	383.59	418.18	431.06
		370.64	373.08	374.80	395.30	378.46	390.62	397.21	402.77	427.11	404.43	428.85	429.77
55	Accommodation & Catering	235.80	238.28	242.01	241.00	239.27	244.16	247.13	257.92	265.21	253.61	266.43	269.11
60	Land Transport	361.14	362.21	360.12	379.63	365.78	379.65	391.64	392.04	420.71	396.01	436.13	429.10
61-63	Other Transport activity	400.39	391.44	403.20	407.97	400.75	408.81	420.22	421.41	436.98	421.86	452.86	449.60
64	Post & Telecommunications	487.62	495.43	498.74	554.92	509.18	498.36	503.15	522.51	593.14	529.29	549.01	554.18
70-71	Real Estate, Renting of Machinery	347.41	353.18	358.31	363.62	355.63	367.19	380.25	393.43	395.36	384.06	408.60	414.02
72-73	Computing activity, R & D	430.96	437.96	443.93	462.67	443.88	473.72	481.02	485.94	493.35	483.51	506.43	505.14
74	Other Business activity	376.10	380.69	388.67	403.33	387.20	404.64	414.86	425.14	440.27	421.23	446.39	449.17

¹ Revised

Table 2 Average Weekly Earnings (Euro currency)¹ for Full-time Employees in enterprises with 5 or more persons engaged -

Distribution and Business Services

Euro €

NACE Code	Sector	1999					2000					2001	
		March	June	Sept.	Dec.	Year	March	June	Sept.	Dec.	Year	March ²	June
		454.85	460.66	464.80	484.46	466.20	487.38	496.28	506.42	529.98	505.01	538.00	542.94
		427.08	437.08	444.88	452.80	440.46	471.61	481.64	497.57	507.51	489.59	526.04	537.90
50	Motor Trade	378.65	388.83	396.67	401.14	391.32	419.50	430.83	433.63	438.03	430.50	456.20	470.06
51	Wholesale Trade	480.74	490.09	488.71	498.92	489.61	514.69	516.11	531.60	546.38	527.20	557.10	558.71
52	Retail Trade	410.20	422.95	435.04	443.35	427.89	462.92	478.78	498.22	508.29	487.06	530.98	547.33
		470.62	473.71	475.90	501.93	480.55	495.99	504.35	511.41	542.32	513.52	544.53	545.70
55	Accommodation & Catering	299.40	302.55	307.29	306.01	303.81	310.02	313.79	327.49	336.75	322.02	338.30	341.70
60	Land Transport	458.55	459.91	457.26	482.03	464.44	482.06	497.28	497.79	534.19	502.83	553.77	544.84
61-63	Other Transport activity	508.39	497.03	511.96	518.02	508.85	519.08	533.57	535.08	554.85	535.65	575.01	570.87
64	Post & Telecommunications	619.15	629.07	633.27	704.60	646.53	632.79	638.87	663.45	753.13	672.06	697.10	703.66
70-71	Real Estate, Renting of Machinery	441.12	448.45	454.96	461.70	451.56	466.24	482.82	499.55	502.00	487.66	518.81	525.70
72-73	Computing activity, R & D	547.21	556.09	563.67	587.47	563.61	601.50	610.77	617.02	626.43	613.93	643.03	641.40
74	Other Business activity	477.55	483.38	493.51	512.12	491.64	513.79	526.76	539.82	559.03	534.85	566.80	570.33

¹ Converted at the EU official exchange rate conversion factor, fixed at 0.787564, effective from 1 January 1999

² Revised

Table 3 Summary of Average Weekly Earnings in Distribution and Business Services

	Distribution & Business Services	Distribution	Business Services
	£	£	£
1998 Year	348.39	329.04	359.80
1999 Year	367.16	346.89	378.46
2000 Year	397.73	385.58	404.43
1998 1st quarter	341.17	318.84	354.85
2nd quarter	346.35	325.89	358.42
3rd quarter	349.27	332.66	358.90
4th quarter	356.78	338.76	367.01
1999 1st quarter	358.22	336.35	370.64
2nd quarter	362.80	344.23	373.08
3rd quarter	366.06	350.37	374.80
4th quarter	381.54	356.61	395.30
2000 1st quarter	383.84	371.42	390.62
2nd quarter	390.85	379.32	397.21
3rd quarter	398.84	391.87	402.77
4th quarter	417.39	399.70	427.11
2001 1st quarter	423.71	414.29	428.85
2nd quarter	427.60	423.63	429.77

Background Notes

Introduction This Release details average weekly earnings of full-time employees in the Distribution and Business Services sectors. The series are derived from quarterly inquiries to enterprises, conducted under the Statistics (Business Accounts) Order, 2001, made under the Statistics Act 1993.

The numbers of persons engaged in the Distribution and Services sectors, as estimated by the Quarterly National Household Survey (QNHS), are shown in Table A in the Appendix. Early analysis showed that it would not be possible to derive reliable earnings estimates for part-time employees or for small enterprises with less than 5 persons engaged. These have been excluded from the current release.

The series, therefore, covers full-time employees in enterprises with 5 or more persons engaged. The survey collects details of the number of full-time employees (defined as persons working 30 or more hours per week) and their total wages. The number of hours worked was not sought, nor was any breakdown by gender or employment activity.

Scope The activity classification used is the NACE Rev. 1 classification. The survey relates to a week in the months of March, June, September and December. It covers a sample of enterprises in the Distribution sector (NACE divisions 50 to 52), and NACE divisions 55, 60 to 64, and 70 to 74 of the Business Services sector. The target sample size is approximately 25% of the total number of enterprises with 5 or more persons engaged.

Methodology Using the CSO Business Register, the sample in each quarter is classified into cells defined by NACE division and employment size. March 1998 was taken as the base period and average earnings per person per week were computed, from the survey returns, for each cell. These cell averages were then weighted by the corresponding estimated full-time employment to derive the average earnings at divisional and higher levels. The employment figures used for this weighting were the QNHS estimates for the December 1997 – February 1998 quarter, allocated to size classes using size-class details from the Business Register.

For each subsequent quarter, a matched sample of enterprises making returns in both the current quarter and the previous quarter was used. The average weekly earnings in each cell of the matched sample for both quarters were computed. The quarter-on-quarter matched sample change in average weekly earnings in each cell was then applied to the average weekly earnings for the cell in the previous quarter, to produce the average weekly earnings for the cell in the current quarter. These cell averages were then weighted by QNHS-based full-time employment estimates for the current quarter to produce average earnings at divisional and higher levels.

Tables B and C in the Appendix show the number of full-time employees and the number of enterprises, respectively, covered by returns used to compile the average weekly earnings figures in each period since March 1999.

Definitions

Employee

An employee is defined as any person working in the enterprise who is paid a definite wage or salary. Full-time employees are employees who work 30 or more hours per week.

Earnings

Earnings represent the gross amount (before the deduction of tax, PRSI, superannuation, etc.) payable to employees. Earnings include normal wages and salaries and overtime, taxable allowances, regular bonuses and commissions, as well as holiday pay and sick pay. Excluded from earnings are back-pay, redundancy pay, irregular bonuses (incl. annual bonuses), advances of pay, expenses, employers PRSI, and any earnings paid at irregular intervals.

Enterprise

An enterprise is defined as the smallest legally independent business unit. It may be comprised of one or more local units or branches.

[†]Initial indications were that including enterprises with less than 5 persons engaged would result in the overall average full-time weekly earnings figures being reduced by approximately £20.

Appendix

Table A Quarterly National Household Survey QN S Employment Estimates for Distribution and Services

NACE Code	Sector	Persons Engaged		Full-time Employees		Full-time Employees in Enterprises with 5+ Persons Engaged ²	
		Q2 2000	Q2 2001	Q2 2000	Q2 2001	Q2 2000	Q2 2001
	Distribution & Business Services:	589,000	612,600	369,000	387,000	292,400	307,000
	Distribution:	235,800	247,800	138,800	145,000	103,800	108,600
50	Motor Trade	37,200	39,000	24,000	25,400	17,200	18,000
51	Wholesale Trade	49,000	51,800	35,800	39,200	30,000	32,800
52	Retail Trade	149,400	157,000	79,000	80,600	56,800	57,800
	Business Services:	353,400	364,800	230,200	242,200	188,600	198,400
55	Accommodation & Catering	109,000	104,800	54,600	56,600	41,800	43,200
60	Land Transport	38,200	44,000	22,600	26,200	18,200	21,000
61-63	Other Transport Activity	29,400	30,400	25,200	26,200	23,400	24,400
64	Post & Telecommunications	33,400	35,800	29,000	30,600	27,800	29,400
70-71	Real Estate,Renting of Machinery	12,200	13,400	7,600	7,600	4,200	4,200
72-73	Computing Activity, R & D	33,800	34,600	29,600	29,600	25,400	25,400
74	Other Business Activity	97,600	101,800	61,800	65,600	48,000	51,000

¹ QNHS employment estimates for period March - May

² QNHS estimates, adjusted using size class details from the CSO Business Register

Table B The number of full-time employees covered by returns used in calculating the average weekly earning

NACE Code Sector		1999				2000				2001	
		Mar.	Jun.	Sept.	Dec.	Mar.	Jun.	Sept.	Dec.	Mar. ¹	Jun.
Distribution & Business Services:		91,595	100,831	105,724	103,832	99,938	99,372	122,619	131,734	136,539	126,597
Distribution:		24,492	27,134	28,536	28,341	26,847	25,082	35,249	39,277	41,297	40,726
50	Motor Trade	2,592	3,019	2,768	3,006	3,206	2,357	3,093	3,977	4,094	5,096
51	Wholesale Trade	10,452	11,566	11,471	11,572	10,306	10,260	11,787	13,385	14,397	14,466
52	Retail Trade	11,448	12,549	14,297	13,763	13,335	12,465	20,369	21,915	22,806	21,164
Business Services:		67,103	73,697	77,188	75,491	73,091	74,290	87,370	92,457	95,242	85,871
55	Accommodation & Catering	9,522	10,857	13,001	11,474	11,087	8,391	13,162	13,732	13,916	11,917
60	Land Transport	9,039	11,134	11,584	11,453	11,002	11,040	11,636	12,199	12,697	7,686
61-63	Other Transport activity	7,725	8,733	9,131	9,800	10,039	11,956	14,232	13,682	14,486	14,042
64	Post & Telecommunications	22,004	21,262	21,348	21,120	21,608	20,811	21,507	22,967	23,800	22,540
70-71	Real Estate, Renting of Machinery	1,965	2,212	2,389	2,245	1,813	1,364	1,687	1,924	2,355	2,646
72-73	Computing activity, R & D	3,295	4,207	4,807	5,159	5,076	5,379	5,762	6,892	6,898	7,639
74	Other Business activity	13,553	15,292	14,928	14,240	12,466	15,349	19,384	21,061	21,090	19,401

¹ Revised

Table C The number of enterprises covered by returns used in calculating the average weekly earnings

NACE Code	Sector	1999				2000				2001	
		Mar.	Jun.	Sept.	Dec.	Mar.	Jun.	Sept.	Dec.	Mar. ¹	Jun.
	Distribution & Business Services:	1,512	1,780	1,868	1,857	1,550	1,537	1,801	2,174	2,089	2,229
	Distribution:	609	744	786	787	764	643	769	971	928	1,006
50	Motor Trade	119	142	133	132	145	113	143	178	168	179
51	Wholesale Trade	215	260	271	287	275	242	277	340	336	353
52	Retail Trade	275	342	382	368	344	288	349	453	424	474
	Business Services:	903	1,036	1,082	1,070	786	894	1,032	1,203	1,161	1,223
55	Accommodation & Catering	375	419	404	391	304	348	418	462	432	435
60	Land Transport	52	61	77	70	42	43	50	68	64	67
61-63	Other Transport activity	64	74	63	63	50	53	59	63	73	77
64	Post & Telecommunications	18	22	19	19	17	16	13	17	19	23
70-71	Real Estate, Renting of Machinery	30	39	46	50	28	29	37	50	48	66
72-73	Computing activity, R & D	41	62	75	80	64	68	72	88	93	103
74	Other Business activity	323	359	398	397	281	337	383	455	432	452

¹ Revised